

Tswelelopele

Kgolo go ya ka ponatshego- Growth through transparency

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Arts and crafts

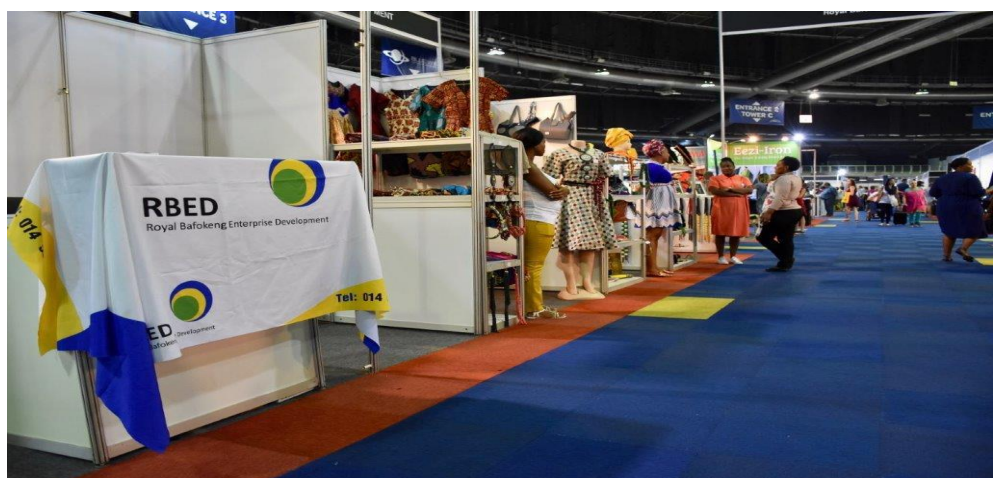


SMME of the month – Mr Mmutle

SMME EXHIBITIONS

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From the editor's voice:



I think I should start by giving a word of encouragement to everyone especially our SMMEs. Change is good: Yes or No? It is good in a sense that it will excite you, it will revitalise you, it keeps you on the totally different platform, it sometimes uplifts your spirit and it also help you to be on your toes.

Reality checks: Change can also be painful, it can give you a lot of headaches which can contribute to anxiety and stress. Change can make you feel uncomfortable and insecure about life. People can come into our lives with exciting news, good opportunities and then they leave, which is the most difficult one because you need to accept and adapt to the situation.

A new year is also a change, it can come with good news and bad news. 2019 can bring a huge change in one's life,

maybe good business opportunities that will result in good life which is a good change. A SMME may experience new changes by getting tenders, meet good business people who they can invest in and bring change to the community.

While you are experiencing change in this good manner, you may find out that someone out there is having it in a bad way. A SMME might be losing deals, tenders, business opportunity or even worse, SARS might knock in and find out that he is owing money. What does this do to the SMME? He loses focus, he loses money automatically he changes, he changes the lifestyle and almost everything.

In all of this, change teaches you a lesson, it teaches you responsibility, it helps you to rebuild your business when you go through challenges. RBED support changes on SMME status, they help them grow and rebuild their businesses and create a better change in their lives. We believe in creating a better change by developing the best SMMEs in Phokeng.

Let's welcome 2019 with a positive change

Editor: Tebogo Sedumedi



SMME OF THE MONTH – John Mmutle



Q: Tell us about yourself.

A: My name is John Mmutle founder and Managing Director of Mmutle Mining Projects, originate in Phokeng.

Q: When did you realize that you can start a business?

A: The idea started 13 years ago when I saw opportunities that existed in the mines.

Q: What motivated you to start your own business?

A: The drive to better people's lives by creating opportunities and environment that they can best express their skills.

Q: What makes you a successful business person?

A: Being humble and mastering the basics.

Q: What are some of the challenges you faced when you started your business?

A: Financial challenges (startup capital) and resistance of doing business with new company from bigger coporates

Q: What contributes to the challenges that can result in failure within a business?

A: Working capital and cash flow.

Q: If you have to advise an individual interested in starting a business what would you say?

A: You need to live your business dream and document your plan because they then start turning into reality.

Q: What are your aspirations?

A: Hard work which converted into success.

Q: What are your plans for the future?

A: To build a sustainable business that can be listed on the stock exchange and plowing back into the community that we operate in.



Company registrations

RBED as part of SMME development has developed a system whereby we assist start-ups to register on CIPC for free. We can only assist if you meet the following requirements:

- 1 The owner is registered with RBED
- 2 Business idea is sound
- 3 Business model developed
- 4 Business plan document

RBED offers a free internet café where you can have access to register your company, see the following:

CIPC

<http://www.cipc.co.za/index.php/register-your-business/companies/>

If your initial name reservation application is not approved, you will need to apply for new names. You may apply for between 1 and 4 names during each application process. Each name reservation application costs R50. A company registration may vary between R125 and R475 (R125 for a private company, R475 for a non-profit company registered without members).

RBED offer support to start-up entrepreneurs who want to register their companies on CIPC

ABSA

<https://www.absa.co.za/business/starting-my-business/setting-up-my-business/registering-my-business/>

South Africa's Companies Act requires that if you are setting up a private company (i.e. (Pty) Ltd) you need to register your company as a legal entity.



COMMUNITY PROJECT – Final phase

When the journey started, it was never predicted that the moment of truth will eventually surface. It has been a fruitful four years and we are still pursuing. Today we can call those candidates who were patient good farmers because they never lost hope. The journey was not easy, like soldiers at war we lost others on the way and we managed to raise the Bafokeng flag high. The Bafokeng Nation was earmarked by Coca Cola to Empower Youth in Business, reduction of unemployment and alleviation of poverty in the North West Province. We started with 530 candidates and finish the race with 29 candidates and we also lost a candidate who showed resilience in business sector who died in a car accident. May his soul rest in peace.



Today 27 containers have been placed in different sites across Royal Bafokeng Region. Only 12 of them are operational and other 15 containers still waiting for few touch-up for completion. Two candidates has taken over from dwellers' tuck-shop building in their homes. The Bizniz In a Box Project has started to open business opportunities to some candidates, one of the candidates has received funding from National Youth Development Agency (NYDA) to add car wash next to her container which is a good boost for her business. We have professional chef amongst them who is kind to share skills with others without compensation as a preparation to enter into big catering projects.

Below is number of sites per region:

- Capital 14
- North 04
- Central 06
- North East 02
- South East 03

Through this project, we have learned that support from community to RBED/CCBSA Project can help on socio economy if it gets good recognition. Most of community members wish to see their children participating in this project but with a good support it can happen. The Project has changed livelihood of many families; and it has encouraged people who were not in the project to have a zeal to start their business. The mood gives enthusiasm to locals to take charge of the tuck-shops in their yard instead of dwellers. This is a preparation for challenges that is facing decline in the mining sector.



CATHSSETA & UNITY ACTIONS WORKSHOP ARTICLE

A two days' workshop was held on the 27th & 28th February 2019 at U-Shape Building at the Royal Bafokeng Sports Palace. About 31 entrepreneurs and aspiring ones attended the workshop. The main purpose of the workshop was to link entrepreneurs with several stakeholders and most importantly create awareness on services available on their development journey.

Organisations such as ABSA, Standard Bank, Department of Labour, KHWEBO, etc. were amongst others invited to present their service offerings and also share info with the attendees.

The workshop was fully sponsored by Cathsseta; Unity Actions (Pty) Ltd, which is one of the SMMEs in our database and a Training provider, sourced the funds from Cathsseta to do a Capacity Building workshop for local SMMEs. RBED is glad to support and partner with our SMMEs on this projects as it helps us to carry on our mandate at lesser or no direct costs to the organisation.

RBED would like to thank Rre Eazy Seabelo, one of the community members and a renowned entrepreneur, for bringing opportunities like this to our local communities.





Local Crafters showcased their products at Crafters and Hobby Exhibition



Local crafters were among the exhibitors that included manufacturers, importers and distributors at the recent craft and hobby exhibition – Hobby X in North Gate, Johannesburg. Over four days, exhibitors had an opportunity to showcase their products to thousands of people from all over the country who attended the show.

Hobby-X is known as the SA's premier exhibition of equipment, materials and supplies for the hobby and craft industries.. The show gives the exhibitors and opportunity to increase their distribution channels, attract new clients, grow their market share and most importantly get in touch with the ultimate users of their products.



RBED sponsorship of the top eight local crafters to attend the four day show was well received by the crafters, some of whom attended the show for the first time. One such crafter is Goitseone Tlhape, who said her participation at the Hobby-X has activated her creative skills. “We have hands and skills to do the work but we have never been exposed to the market of this magnitude“. I appreciate the opportunity RBED has given us“.



By participating in the exhibition, RBED’s aim was to enable local crafters to interact with other crafters, new buyers and consumers and most importantly prepare them for bigger markets locally and internationally.





Arts and Crafts Exhibition

The Deputy Minister of Tourism Elizabeth Thabethe hosted the 5th annual Women in Tourism Conference at Hunters Rest that took place on the 23rd and 24th of February 2014. The purpose of the event was to accelerate the economic empowerment and progression of women in the tourism sector, to expand the role of women in the tourism sector through the Women in Tourism platform; and to explore new and varied business opportunities to advance women entrepreneurs and contribute to job creation.

The conference also had a platform for exhibitors to exhibit and sell their products to the attendees during the event. Amongst others was one of our SMMEs who was exhibiting and most of her art work especially diaries were sold out on both days of the conference.



department and department of tourism.

Networking session amongst SMMEs

The conference highlighted the following:

Skills Development Agenda for women in the sector

Supplier Development & Business Networking

Marketing and Market Access

Maritime opportunities for Women in Tourism

New relationships created with the RBED office, North West tourism





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